



Rates & Fees

The First Hour is FREE:

Have you ever visited a wine tasting room? It's a great way to sample various wines to see what you like before you invest in a whole bottle. We offer the same easy-going approach to choosing an IT company. The first hour of our first visit to your business is ALWAYS FREE, even if the entire repair or troubleshooting session takes only an hour to complete (which is often the case). It's our way of saying "thank you" for allowing us to demonstrate our level of expertise.

Standard Rate:

Most of our work is performed at our standard rate of \$125.00 per hour. We bill in half-hour increments and we do charge one-way drive time from downtown Grand Rapids.

Professional Services:

Professional Services include Project Management, Requirements Gathering, System Analysis & Design, and other high value consulting related activities. These services are available for \$175.00 per hour, with a one-hour minimum, and billed in half-hour increments after the first hour.

Project rates:

Many projects are not billed at an hourly rate. A fair rate is negotiated in advance; usually as a function of the size of the project and the return on investment for you. We generally require 50% of estimated project costs up front, and the balance paid upon completion unless the project timeline dictates a different payment schedule.

Pre-paid bulk purchase discounts:

We give you the opportunity to save some money by purchasing hours in advance. With pre-purchased hours, you also get priority treatment for any service requests.

Hours purchased	Rate	Cost	Discount:	\$ Saved
20	\$125	\$2,500	10%	\$250
35	\$125	\$4,375	15%	\$656
50 +	\$125	\$6,250	20%	\$1,250

If you would like additional information on our services or terms, please call us or send us an message at sales@realitsolutionsinc.com and we will be delighted to answer any questions you might have.